



## Permanent Vacancies

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[Media Sales Executive](#)

[Salary: £16,000 plus commission](#)

[Location: Stamford](#)

[Reference: 11657](#)

Our client is seeking an experienced Media Sales Exe to working within a small but dedicated team. Responsible for selling advertising space, meeting budget revenues and magazine strategies. Developing and maintain relationships with customers to achieve greater loyalty.

Duties:

- Achieve and exceed budgeted revenues
- Maximise all sales opportunities: by means of telephone canvassing, Show/Fair attendance and company representation and where required field visits
- Grow customer base by managing existing clients and introducing new
- Completion of daily call sheets
- Meet daily call rate target: 60 calls per day
- Ensure all administration is carried out promptly and accurately in accordance with company guidelines
- Maintaining up to date client records
- Understand market conditions and competitive forces
- Feature planning and development
- To work as a team member within the company

Must be lively, tenacious, determined, outgoing multi-tasker with sales experience. It is not essential to have relevant media sales experience, but must have an established history of sales.

Contact: Sarah

Receptionist

Salary: c£12,000

Location: Rutland

Reference: 11654

Our client is seeking a Receptionist with excellent communication skills. Responsible for dealing with all incoming calls, making reservations and handling queries. Checking guest in and out and signing in delegates. Recording and banking the float/petty cash daily.

Responsible for complete letters of confirmation and general ad hoc duties, knowledge of word and excel would be an advantage.

Working five days out of seven, shifts are 7.00am – 3.00pm and 2.00pm – 10.00pm

Contact: Sarah

Technical Manager

Salary: £30,000 plus relocation package

Location: Grantham

Reference: 11647

Our Client is an internationally renowned bridal and evening wear designer seeking an exceptional Technical Manager with motivation, enthusiasm and passion for the luxury brand market with the ability to drive the business forward.

Seeking a highly experienced technician to take overall responsibility for product development, the technical production process and quality assurance at every level.

You will have in depth knowledge of garment construction preferably in couture evening or bridal wear and have a good understanding of patterns.

You will need to be able to train and motivate others, meet deadlines, prioritise work and deal with stockiest queries.

Competitive package and help with relocation costs will be considered

Contact: Sarah

Sous Chef

Salary: £17,000 - £19,000

Location: Rutland

Reference: 11642

This is a rare opportunity for a quality driven Sous Chef to join this well established Restaurant, now looking for a dedicated and passionate Sous Chef to progress and drive the business forward.

As Sous Chef you will ultimately report to the Head Chef and be Acting Head Chef on his days off. The successful Chef will be based on a forty-five hour week with two days off per week. Duties will range from menu planning, dealing with suppliers and ensuring the highest level of Food is delivered with all fresh produce sourced locally.

The successful Chef will need to be fresh food focused and able to work under pressure and it is essential you can lead and motivate a team .Would suit a strong Chef de Partie wanting to step up from a fresh food background in either restaurants or Gastro Pubs.

Only Chefs with a real passion for food and wanting to become part of a very dedicated team need apply.

Contact: Sarah

Sales / Accounts Assistant

Salary: £15,600

Location: Bourne

Reference: 11645

Our client is seeking an experienced Sales & Accounts Administrator. Responsible for taking customer orders, advising on different products and dealing with any queries. Processing the orders onto Sage, generating invoices and despatch notes to ensure orders are processed within timeframes. Dealing with banking on a regular basis. Experience of Sales Ledger and Sage line 50 would be a distinct advantage.

Maintaining stock levels and ordering of new stock when required. Gaining product knowledge as the company hold a vast catalogue, to ensure best advice is given to customers. Up-selling on orders and the ability to identify a sales lead.

Liaising with Sales Reps regarding orders and providing them with customer order history and any other information they may require.

Completing of general administration duties such as responding to emails, typing correspondence. Sending out brochures and all other post for the company.

Experience with a sales/order taking environment would be an advantage along with working knowledge of Sage line 50.

Contact: Sarah

### Commis Chef

Salary: £13,000 - £14,000 plus tips

Location: Oakham

Reference: 11622

My client is currently seeking a Commis Chef looking for an opportunity within a highly developed fine dining environment. Will be able to learn from a very experienced team that will offer skills and development for the right candidate. Must be a team player, seeking a long term career within Cheffing and must have the dedication and commitment needed for this type of role.

Working in all areas of the kitchen to gain an excellent grounding within this fine dining based environment, utilising the very best in local produce and presentation.

Excellent opportunity to develop your catering career. Excellent working hours offered.

Contact: Sarah

### Senior Sales Executive

Salary: £25,000 - £30,000 basic plus bonus

Location: Peterborough

Reference: 11324

Our client is a vibrant, professional and highly knowledgeable IT Hardware, Software and Services Company. As a value-added reseller and solutions provider, in addition to the supply of computer hardware, software and networking products, they also offer additional services such as networking design and implementation, advanced storage solutions and technical services. They are now looking to recruit an IT New Business Development Executive / Sales Account Manager.

The role will be to create business development opportunities and manage the subsequent accounts.

To succeed you must have reseller sales experience gained from selling IT hardware, software or services to the corporate or SME market. You must also have the following:

- knowledge of server technologies, networking, storage and general IT solution provision
- knowledge of at least 3 of the following manufacturers: Hewlett Packard, Cisco, Microsoft, Symantec, Sun Microsystems, VMware, NetApp, Avaya, IBM

If you are a talented IT Sales professional looking to earn a fantastic salary, this is a great opportunity to join a fast growing IT company. The successful applicant will be rewarded with a generous basic salary plus commission and an opportunity to develop within the company.

Contact: Sarah

Deputy Care Manager

Salary: £18,000 - £23,000

Location: Rutland

Reference: 11615

Our client is a privately owned care home base in the heart of Rutland. This is a multi-category home providing an exceptional level of care for up to 35 residents in both single and companion rooms. The multi category registration enables the care of a wide range of people from the frail and elderly, younger and older people suffering from dementia and other mental health needs, the physically disabled and post dependency clients.

The ideal candidate will be an experienced care professional seeking a move up to a management role or will be a deputy manager seeking a change of environment, you will ideally have a mental health or dementia background.

This is a fantastic opportunity for someone seeking to work for a highly professional and committed team and to develop a long term career with this impressive employer.

Contact: Kirsten

Commis Chef

Salary: £13,500 - £15,000

Location: Stamford

Reference: 11581

My client is currently seeking a Commis Chef looking for an opportunity within a highly developed fine dining environment. Will be able to learn from a very experienced team that will offer skills and development for the right candidate. Must be a team player, seeking a long term career within Cheffing and must have the dedication and commitment needed for this type of role.

Working in all areas of the kitchen to gain an excellent grounding within this fine dining based environment, utilising the very best in local produce and presentation.

Excellent opportunity to develop your catering career and undertake further education in conjunction with the role.

### Chef de Partie

Salary: £16,000 - £17,500

Location: Stamford

Reference: 11583

An exciting opportunity has arisen for an experienced Chef de Partie to work within a well renowned and prestigious hotel in Stamford. A good team player who is motivated with drive is required for this busy restaurant. The ideal candidate will be one who is hard working, has a love of food and able to work alongside the Head and Sous Chef.

The chosen candidate will need to be able to work as part of a dynamic team and have a good understanding of food preparation to a rosette standard.

The right candidate will need to be able to demonstrate flair and commitment and will be able to work on their own section and as part of a team. This position will have you preparing various types of food with local produce for the Brasserie style menu.

### Demi Chef De Partie

Salary: £15,000

Location: outskirts of Stamford

Reference: 11490

Our client, tipped for a Michelin Star and 3 Rosettes next year are currently seeking a Demi Chef De Partie.

Will currently be working as a Commis Chef or CDP but seeking to work within a highly skilled and commendable environment.

You will be working as part of a team of 6 chefs and will work closely with the Head Chef / Owner. You will have the opportunity to develop extensive skills, working with only the very best produce. Your presentation, flair and attention to details must be second to none along with your commitment to only ever produce the very best in fine dining.

As well as a generous basic salary you will earn tips additionally and live in accommodation of a high standard is available.

[Chef De Partie](#)

[Salary: £14,000 Basic + Tips](#)

[Location: Leicestershire](#)

[Reference: 11420](#)

Our client is passionate about local produce; the Head Chef uses the best local producers and suppliers to supply him with ingredients such as game from Belvoir Castle, sausages from the village butcher, eggs, steaks, chickens, vegetables and fruits sourced from local farms as well as cheeses and bread from nearby dairies and bakers, creating a daily changing menu to include dishes such as Mrs Kings Melton Mowbray Pork Pie with home pickled shallots and piccalilli; Loin of Venison (Buckminster) parsnip mash, red cabbage, mulled wine sauce; as well as pub classics; Deep fried whitebait, garlic & lemon mayonnaise; Fish and Chips; Chocolate cherry Eaton mess or Rhubarb crumble, ginger ice-cream.

The ideal candidate will currently be working as a CDP but will be looking to develop a long term career plan and will want to learn from the very best. You will be driven, motivated and committed to producing only the very best cuisine. For further information contact Kirsten today

[Chef De Partie](#)

[Salary: £14,500](#)

[Location: Rutland](#)

[Reference: 11419](#)

We are seeking an experienced CDP a Michelin star restaurant. The ideal Candidate will be seeking to move up the ladder. You will be allocated an area of the kitchen to run such as starters, larder, prep, salads or sauces etc, and will work within a hectic and very busy environment preparing food for diners. You will also cater for functions, wedding, christenings, parties etc. May also be required to attend outside catering events such as Hunt Ball for up to 350 people.

Contact Kirsten

